



LOUNGE

January 8-11, 2019 Las Vegas



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Every aspect of the Retail Experience has gone high tech. How you choose to put your best digital foot forward can put your company on the right trajectory. Or not. Welcome to the new imperative.

The Retail Experience at CES 2019

Winning at retail means proving your agility to move to a digitally powered retail environment. By securing the title sponsorship at CES's High Tech Retailing Lounge and Summit, a company can reach the 170,000+ business attendees looking for retail distribution and cement it's position as the place to look for emerging retail technologies.





What is the High-Tech Retailing Marketplace?

- 5,000 square foot exhibition zone in a prime location at the LVCC dedicated to high-tech retailing.
- From Robots who roam the stores and monitor inventory, augmented reality, magic mirrors, smart shopping carts and RFID for tracking items available at stores, you'll see it all here.
- 4 days of show floor demonstrations and talks in the Retail Lounge to educate the CES market on the next wave in retail commerce.







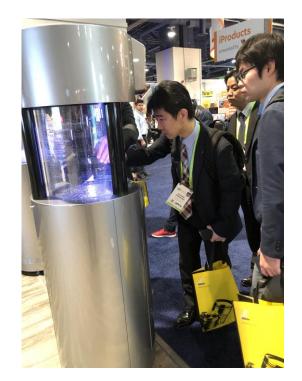


High-Tech Retailing Marketplace Pictures from the showfloor

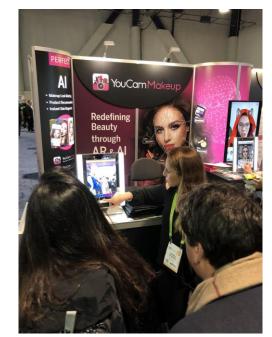




















Retail Innovation Lounge



















What is the High-Tech Retailing Summit?

Half day conference featuring center-stage speakers, panel discussions, product demos, and interactive activities

The High-Tech Retailing Summit @ CES convenes some of today's most innovative entrepreneurs, retailers, AI/AR content firms, distributors, manufacturers, developers and industrious business leaders shaping the retail experience. From creating an experiential encounter with your customers, to analyzing data on keeping them satisfied, to the future of smart tagging for inventory the conversations are happening here.





2018 High-Tech Retailing Summit **AGENDA**

1:00 PM - 2:00 PM | SHOPPING THAT FEELS LIKE MAGIC Check-out counters that know what's in your cart, body scanners that reveal what flatters you, test new skis on the slope without leaving the store. Now that's magic.

1:00 PM - 1:10 PM Welcome: Shopping is Personal Speaker: Laura Heller, Editor, Retail Dive

1:00 PM - 1:30 PM

Armed with Data

There's something happening here. Fung Global Retail offers its future-focused analysis of the intersection of retail, technology, and fashion. Presenter: Deborah Weinswig, Managing Director, Fung Global Retail & Technology

1:30 PM - 2:00 PM

Experiential Shopping

A new breed of shopper is looking for experiences as much as "things." Moderator: Anne Marie Stephen, CEO and Founder, Kwolia Speakers: Omer Golan, CEO/Founder, OUTERNETS Maeve McKenna Duska, SVP Marketing and Strategic Development, USA Technologies Salvador Nissi Vilcovsky, Founder & CEO, Memomi Alan Smithson, CEO, MetaVRse

2:00 PM - 2:15 PM

Take a Break with Walmart's Store No. 8

Moderator: Laura Heller, Editor, Retail Dive Speaker: Katie Finnegan, Principal and Founder Store No. 8 at Walmart

2:15 PM - 3:15 PM | CASE STUDIES:

REWIRING YOUR RETAIL BRAIN FOR THE DIGITAL WORLD A combination of case studies and exercises for approaching the new retail paradigm. Whether you're a mom and pop shop, a big box store, or an online delivery service, we'll show you how to make "Going Digital" part of your DNA.

2:15 PM - 2:40 PM

How Augmented Reality Makes the Perfect You

Perfect Corp & L'Oréal team up to redefne the future of retail, both online and off, using AR, AI and great makeup. Moderator: Adam Gam, Vice President of Marketing, Perfect Corp. **Speakers:** Alice Chang, *CEO*, *Perfect Corp*.

Esohe Omoruyi, SVP, Global Open Innovation & Digital Services, L'Oreal

2:40 PM - 2:55 PM

Selling High Tech with High Tech

The CE industry should be leading the charge in new retail. Moderator: Robin Raskin, Founder, Living in Digital Times Speaker: Tabitha Creighton, SVP, Payment Solutions, igmetrix.com

2:55 PM - 3:15 PM Cool Storefronts, Hot Data

PSFK has seen everything! And you'll be able to use what they've seen. Presenter: Piers Fawkes, Founder and President, PSFK

3:15 PM - 3:30 PM Break

3:30 PM - 5:00 PM | DATA SCIENCE IN THE QUIRKY RETAIL MARKET In data we trust, but only if it's actionable. We'll look at how data analytics can inform retailers and how data is used to create entire retail ecosystems.

3:30 PM - 4:15 PM Pathways to Retail

There are many ways to get from a napkin sketch to store shelves? How do you know which is best for you? Moderator: Robin Raskin, Founder, Living in Digital Times Speakers: Gene Han, Vice President, Consumer lot, Target Bret Harris, Director of Business Development, Indiegogo Chad Hetherington, CEO, The Stable Eva Press, Group Lead, Retail, CPG, Healthcare, and Government, Facebook Phillip Raub, CEO, b8ta

4:15 PM - 4:40 PM

Smart Retail as an Ecosystem

From a cotton plant to a cloth shirt, from a shipping container to your closet, the smart money is building smart ecosystems. Moderator: Maureen Conners, Board Director, Fashion Incubator SF Speakers: Phil Gomes, Senior Vice President, U.S. B2B Digital, Edelman Niall Murphy, Founder & CEO, EVRYTHNG Suresh Palliparambil, Senior Director, Sales and Marketing, IoT, Security and Connectivity, NXP Kyle Walker, Head of New Business Strategy, Amazon Exclusives, Amazon

4:45 - 5:00 PM

The Future of Machine to Machine E-commerce in Retail

When your dress can pay your washing machine and your car can pay the gas pump, what will retail look like? Speaker: Pindar Wong, Chairman, Verf



2018 High-Tech Retailing Summit Speakers



Suresh Palliparambil Senior Director, Sales and Marketing - IoT: Security and Connectivity



Anne Marie Stephen CEO + Founder



Tabitha Creighton SVP, Payment Solutions http://www.iqmetrix.com/



Salvador Nissi Vilcovsky

Founder & CEO

Memomi

Eva Press

Group Lead, Retail, CPG,

Kate Drane Senior Director of Outreach Indiegogo



Phillip Raub Founder/CBO b8ta

Kyle Walker

Head of New Business

Strategy, Amazon

Exclusives

Amazon

Adam Gam

Vice President of

Marketing

Perfect Corp.



Alan Smithson CEO MetaVRse

Phil Gomes Senior Vice President, U.S. **B2B** Digital

Edelman



Gene Han VP, Innovation





Director of Business

Development

Indiegogo

Laura Heller Editor Retail Dive



Deborah Weinswig Managing Director Fung Global Retail & Technology



Omer Golan CEO/Founder **OUTERNETS**



Pindar Wong Chairman VeriFi (Hong Kong) Limited



Target

Maeve McKenna Duska SVP Marketing and Strategic Development USA Technologies



Niall Murphy Founder & CEO **EVRYTHNG**



Esohe Omoruyi SVP, Global Open Innovation & Digital Services L'Oreal















HIGH-TECH Retailing



Alice Chang CEO Perfect Corp.



Maureen Conners **Board Director** Fashion Incubator SF



Piers Fawkes Founder and President PSFK



Katie Finnegan Founder & Principal Store No 8

Consumer Technology Association



Welcome to the New Retail

The 2019 High Tech Retailing Summit will focus on:



Wearable technology - Augmenting the shopping experience

- Facial and Other Biometric IDs
- **RFID** and Sensors
- Smart Garments and Items





Big Data + Insight

- location and context aware technologies
- Progressive beacons
- Personalized Marketing
- AI and predictive insights



Internet of Things virtual dressing rooms smart shelves and garments magic mirrors and fitting technology Voice Activated Personal Assistants **Robotics at Retail** Smart shipping containers and shopping

- carts

Manufacturing on Demand

- **3D** Printing
- New Fabrics and Materials



New Distribution and Delivery



OVER 200 COMPANIES ATTENDED THE HIGH TECH RETAILING CONFERENCE TOTAL NUMBER OF ATTENDEES: 356

1-3-1 Uchisaiwai-cho, 3M A.T. Kearney ABI Research ABN AMRO Bank N.V. AELSPAN Alacria Asia Capital Inc Alibaba (China) Co., Ltd. Amapcet Amazon Amazon Marketplace AMERICAN ASSOCIATION OF ADVERTISING AGENCIES American Specialty Toy Retailing Association ARNO GmbH Asan Medical Center, Uiversity of Ulsan College of Medicine Balbis BayCurrent Consulting BBmedia Inc. Bell Helicopter BMW Bohnacker Store Solutions GmbH **Buchanan Technologies** Bullfrog Spas Bureau Veritas, CPS CAA CAA Sports Calipia Campaign **Canadian** Tire Carely CarMax CEEAP CEI **Century City News**

Cheetah Mobile CJ Olivenetworks Conexxus **Conners** Consulting Contentsphere America Corp Coop Norway COPPEL CORPORATION CQCD DAIKO Advertising Inc. Desarrolladora Centauros Ltda. dFusion co., ltd. Digimarc DNA DOBI-INTER AG Droga5 **Durst Sebring Revolution Eagle Vision Trading** Edelman **ELCID INTERNATIONAL** Entertainment Technology Center at USC Ernst & Young EY Estee Lauder Companies Online ETAM Group EVRYTHNG Facebook FCB Global FirstEnergy Service Co. Flex Forum Communications Co. **Frontier** Asset Fujitsu Advanced Engineering Limited Fung Global Retail & Technology (FGRT) Fung Group Gap, Inc. GAYSORN PROPERTY CO., LTD.

Genesis Investment Management Google, inc. **Gorrie Marketing** GreenWatch Guided-Selling.org Gush Global Haggar clothing co Haobo Lai Associates Henkel Herr **HI-FI KLUBBEN HIGH WIRE NETWORKS** Honda Honda Canada Inc. Huawei **Huffington Post** IBM IGD Ikea of Sweden IMASTERS iMasters IMJ Corporation Inflection Capital Management INFOMIL **INTERNATIONAL TOY TRADE** MAGAZINE ASSOCIATION (ITMA) iQmetrix i-TEC Innovative Technologies GmbH JGA. Inc. Kanto Audio KB Bank KLM Kohl's Lau Technologies LG CNS

Lightform Lockheed Martin L'OREAL Lutron Electronics Co., Inc. m/SIX Medela Memomi Labs inc **Mews Partners** MHP - A PORSCHE COMPANY Microsoft Mitsubishi Corporation(Americas) Montclair State University MusicEmotion **Myntra** Designs Nestle Purina PetCare NEWLOOK VISION GROUP NRI IT Solutions America NTT communications Corporation NTT DATA NXT/HiQ OfferUp Okinawa FamilyMart Co.,Ltd. Omron Healthcare, Inc. Onboard Media OSRAM ovalabs PepsiCo, inc. Perfect Corp PERFECT CORP Periscope Plenum Pop Group Prime-Line Products Company PSFK PVH Corp. QUARTZ Renewal by Andersen **Retail Insider**

RTC, Inc. Samsung Electronics, Inc. SAMSUNG R&D INSTITUTE INDIA - BANGALORE PVT. LTD. Sauder Woodworking Co SCAYA Deutschland GmbH SCIENCE MUSEUM GROUP Scrambled SEIKO SOLUTIONS INC. Seoul National University Sewell Automotive Companies Shopify ShopperTrak SID LEE SIGMAXYZ Inc. Sino Group SMBC Nikko Securities Inc. SMUD Sorenson Media Spectrum Mobile Services SSENSE Starbucks STEFANKA - Ministry of Economy, Sciences & Innovation StyleScript SuperGoods Ventures LLC Synchrony Financial Tailored Brands, Inc. Target Texas A&M University THE GOODYEAR TIRE & RUBBER COMPANY The GPT Group The Kraft Heinz Company

HIGH-TECH Retailing

The Shop @ VSP Global The Stable Think Unlimited TIA/TIA NOW **Tokyu** Corporation TOUCHRATE TPN Trade Consumer Electronics **TWICE Magazine** Tyco Retail Solutions (Johnson Controls Inc.) Unbound Group Unilever Union Telephone United Tech Blog University of Texas at Dallas UPS Valtech VeriFi (Hong Kong) Limited VG **Vivint Smart Home** W2P GROUP Walmart Wellington Management WestStar Multimedia Entertainment. Inc. WHAT THE SHOP Whatchu, Inc. Wipro Ltd. World Privacy Forum WWD YAHOO! JAPAN Ziff Capital Partners



No matter what your business goals aregaining brand exposure, sharing your expert leadership or connecting and engaging with a worldwide audience, we have the sponsorship and exhibiting opportunities to fit your needs.

Whether your budget is modest or robust, we have options that put your brand front and center at the largest global gathering of innovation.







SPONSORSHIP OPPORTUNITIES WITH EXHIBITION

| | Exhibit Space Pricing: | \$10,000 | \$14,000 | \$25,000 | \$37,500 |
|-------------------------|--|----------|-------------|-------------|-------------|
| | Cost | 10'x10' | 10'x20' | 20'x20' | 20'x30' |
| | Passes to Invite-Only Networking Event | 2 | 4 | 6 | 8 |
| | Social Media Attention | Х | Х | Х | Х |
| SPONSORSHIP | Logo & Company Description on Website | Х | Х | Х | Х |
| LEVELS | Official Program Ad | ¼ page | ½ page | Full page | Full page |
| INCLUDING EXHIBITION | Public Mention at Conference | | | Opening | Opening |
| LANDINON | Passes to High Tech Retailing Summit | Speaker | Speaker + 2 | Speaker + 4 | Speaker + 4 |
| | Rotating Logo on in-room plasma screen | 10 sec. | 15 sec. | 20 sec. | 20 sec. |
| | Access to meeting rooms on-site | х | Х | х | Х |
| | Participation in Conference Panel | | х | х | х |

Want to be part of the Retail Lounge? Cost: \$14,000

Does your product have eye-candy appeal? If so, you may qualify for the Retail Lounge. The Retail Lounge is where attendees can get hands-on experience with new solutions and concepts in retail. Exhibitors in the Retail Lounge will receive:

- Demo Counter branded with company logo
- Storage Inside Counter
- Logo visibility prominent on website
- Logo on event email announcements
- Rotating Logo on LED Wall
- Internet, WIFI in the booth
- Electrical
- Panel position or Demo Spot in Lounge Stage







SPONSORSHIP OPPORTUNITIES WITHOUT EXHIBITING

| Price: | \$7,500 | \$12,500 | \$25,0 |
|--|--|---|--|
| Speaking Opportunities | Panel Participation | 1-2 Fireside Chat (15 Minutes) | Sponsore (30 mir |
| Passes to Invite-Only Networking Event | 4 | 6 | 8 |
| Social Media Attention | Х | Х | Х |
| Logo & Company Description on Website | Х | Х | Х |
| Official Program Ad | Half-page | Full page | Full p |
| Public Mention at Conference | | Opening | Open |
| Passes to High Tech Retailing Summit | Speaker | Speaker + 2 | Speake |
| Rotating Logo on in-room plasma screen | 10 sec. | 15 sec. | 20 s |
| | Speaking OpportunitiesPasses to Invite-Only Networking EventSocial Media AttentionLogo & Company Description on WebsiteOfficial Program AdPublic Mention at ConferencePasses to High Tech Retailing Summit | Speaking OpportunitiesPanel ParticipationPasses to Invite-Only Networking Event4Social Media AttentionXLogo & Company Description on WebsiteXOfficial Program AdHalf-pagePublic Mention at ConferenceSpeaker | Speaking OpportunitiesPanel Participation1-2 Fireside Chat (15 Minutes)Passes to Invite-Only Networking Event46Social Media AttentionXXLogo & Company Description on WebsiteXXOfficial Program AdHalf-pageFull pagePublic Mention at ConferenceOpeningPasses to High Tech Retailing SummitSpeakerSpeaker + 2 |

5,000

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HIGH-TECH RETAILING SUMMIT EVENT SPONSOR COST: \$75,000

Make Your Statement as a Harbinger of the Future of Retail. The High-Tech Retailing Summit brings top retailers and technologists to look at how to take advantage of the new retail environment.

AT THE HIGH-TECH RETAILING CONFERENCE

- Center Stage Speaking Opportunity at the High-Tech • **Retailing Conference**
- Sponsored panel with Sponsor and partners at either the ٠ High-Tech Retailing Conference or the Digital Money Forum
- Sponsor will be promoted via rotating logo on in-room monitor
- Company will be listed as a Headliner sponsor on the High-Tech Retailing website
- Sponsor will receive back page ad in the High-Tech Retailing Conference program book and preferred placement in the Digital Money Forum book produced by Living in Digital Times.
- 10 complimentary registrations to the High-Tech Retailing Conference
- 10 complimentary registrations to the Digital Money Forum

ON SITE SIGNAGE

- As a sponsor, company will be listed in relevant and appropriate CTA-produced ٠ promotional materials.
- Sponsor will be promote as the High-Tech Retailing summit, presented by sponsor's name
- Sponsor will be included on dedicated conference webpage on CES.tech Sponsor will be included in CES Conference Section of the Show Guide (the Show
- Guide will be distributed on-site at CES).
- Sponsor logo will be printed on on-site conference signage thanking sponsors • Sponsor logo printed on podium wrap with partner logo and track title displayed Sponsor listed on room monitor desk outside of the conference room

MARKETING AND PR BENEFITS

- Promotion of Conference and Sponsor Sessions in EDM blast to more than ٠ 200,000 readers, including CES 2019 pre-registrants, CES 2018 verified attendees, loyal CES customers, prospects and more LIDT will send out a joint press release announcing Sponsor's participation 5 complimentary passes to the Living in Digital Times Networking Reception Social media coverage: four weeks pre-summit / 1 week post-summit

- ٠
- Promotion on the High-Tech Retailing website
- LIDT will promote sponsors' panel sessions through live-time social media ٠ postings. Sponsor may also write a guest blog for the High Tech Retailing Summit website, to be promoted via LIDT's social media channels.



HIGH TECH RETAILING LOUNGE SPONSOR COST: \$125,000

The Retail Innovation Lounge is CES' destination to explore high tech's impact on retail. The 1000 sqf Lab located within the High-Tech Retailing marketplace, will feature some of the most innovative instore and online retail concept and products for hands on experiences. As the Headliner Sponsor of the Lounge, sponsor will receive:

WITHIN THE LOUNGE ON THE SHOWFLOOR

- Top billing at the top of the LED Wall anchoring the Retail • **Innovation Lounge**
- Two slots within the lounge for partner or partner company to showcase their High-Tech **Retailing products**
- Logo on (2) lighted columns within the Marketplace ٠
- Thirty (30) complimentary exhibitor badges
- Opportunity to offer your customers and prospects complimentary registration to CES (up to 30 complimentary invitations)
- Complimentary listings in the printed Official CES Directory and Show Guide & Maps
- Complimentary use of the Exhibitor Dashboard, powered by Map Your Show, to generate
- leads and promotions prior to CES
- Use of the CES logo in your CES-related marketing and exhibit promotions
- Access to the CES pre-registered media list

CONFERENCE BENEFITS

- Center Stage Speaking Opportunity at the High-Tech Retailing Conference
- Sponsored panel at the High-Tech Retailing Conference and if applicable the Digital Money Forum
- Rotating logo on in-room monitors
- Full-page ads in the High-Tech Retailing and Digital Money Forum program books produced by Living in Digital Times
- 10 complimentary registrations to the High-Tech Retailing Conference
- 10 complimentary registrations to the Digital Money Forum

MARKETING AND PR BENEFITS

- Promotion of Lounge and Sponsor Sessions in EDM blast to more than 200,000 readers, including CES 2019 pre-registrants, CES 2018 verified attendees, loyal CES customers, prospects and more
- LIDT will send out a joint press release announcing the Retail Innovation Lounge and Sponsor's participation
- 5 complimentary passes to the Living in Digital Times Networking Reception
- Social media coverage: four weeks pre-summit / 1 week post-summit
- Promotion on the High-Tech Retailing website



NETWORKING PARTY SPONSOR - \$30,000 (2 Available)

Take center stage at one of the best parties at CES. This event is being held at one of Las Vegas' most exclusive lounges at the Venetian Hotel, and will host speakers, sponsors and special invited VIPs. Extensive branding and visibility benefits including:

- Branding on invitations, and welcome signage throughout the event
- **Opportunity to Welcome Guests at Event**
- Logo and Company Description on High **Tech Retailing Website**
- Full Page Official Program Ad
- (4) Passes to High Tech Retailing Conference
- Social Media Coverage
- Signage (20 second logo rotation on LCD)

BREAK SPONSOR - \$12,000 (4 Available)

Refreshments breaks provide a great opportunity for attendees to network and socialize in a relaxed environment. Sponsorship of one of the refreshment breaks allows you to put your name and brand in full view of all our summit attendees. Benefits Include:

- Panel Participation
- Logo and Company Description on
- **High Tech Retailing Website** ۰
- Half Page Program Ad
- (2) Passes to High Tech Retailing Conference
- Social Media Coverage
- Signage (10 second logo rotation on LCD)
- Branding on Main Screens











There was no shortage of print, online and broadcast coverage of the High Tech Retailing space at CES



BUSINESS / TECHNOLOGY

The Future of Shopping: When **Tech and Retail Meet**

The rising tide of tech trends this year will bring about an era that doubles down on personalization and experiential retail.

By Adriana Lee on January 17, 2018







BUSINESS / TECHNOLOGY YouCam Makeup Shows What **AR for Beauty Can Do**

Perfect Corp. shows how it blends artificial intelligence with augmented reality for the latest features in its digital beauty app.

By Adriana Lee on January 16, 2018



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Summit at CE

nat explored

now retailer

gimarc

This year, CES served up a mind-altering array of new technology, both practical and fantastical. And Retail Dive trudged through the many exhib and sat through the presentat

e informing a new, and rapidly en ch the line between online and phy a unified experience where merc ind are ready to serve them who

BY ASHLEE CL

SMART HOME

ent in Las Vegas last week at the C 'High Tech Retailing Summit." In th 's conference area, away from the fi aling and the roar of Las Vegas ex chnology and retail - from es Inc. and Target Corp., such as NXP Se

more.

artifici

rely dis

Tap into our Global Network of Industry Leaders, and Designers

Think Tank: Latest Beauty Tech Signals

mirrors that analyze your skin, organize your ward

snap a photo of a makeup look in a magazine or advertisement, and the

see the same look on her own face through AR

The AI Look Transfer feature lets consumers snap a pic of an ad o magazine photo, so they can try on the look. Adriana Le

That may sound like fun and games, but the AR cosmetics stand in for rea products, which make true representations critica "For business, you need to do something for real, not just for fun,"

Keypath

Educatior We Provide (

With Solution Transform The Serve Students

Keynath Education

>

WWD

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vere. "For Rent" signs on empty storefronts, silent malls and landlords who hi de store real estate prohibitively expensive. On the other hand, retail is still res

major part. Capitalizing on the "in store" experience and human touch, analyzin nalized offers, and the marriage of online and obveica aking a look at during the High-Tech Retailing Summit at CES 2018.

1. Shopping That Feels Like Magic



5 big takeaways from CES

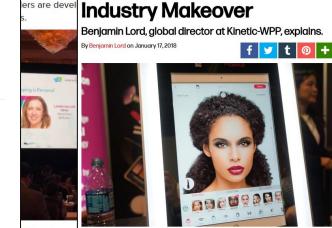
Retailers played a big role at the Consumer Electronics Show with the first High-Tech Retailing Summit, and Amazon's Alexa absolutely everywhere.

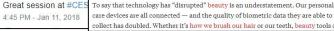
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|---|---|---|----|---|

Laura Heller @lfheller

even stole a few hearts. PUBLISHED

LAS VEGAS — There were robots, lots of robots, at the Consumer Electronics Show Jan. 9-12 in Las Vegas. There was even a robot named Sophia who was interviewed by a human. She drew crowds and caused a stir everywhere she appeared, and a little robot dog by Sony named Aibo









CareOS reps said the company plans to release the software in a to-bedetermined mirror by the end of 2018.

Haier Magic Mirror



from Haier keeps track of your wardrobe and lets you virtually try on

cept Magic Mirror doesn't judge you as much as it lets you judge re's how Haier envisions the future of your closet: Each article of u buy will include an RFID tag that will contain information such as nd care instructions. With Haier's mirror, you'd scan that tag, and the Id add the item to your virtual inventory. Then, you use the touchscreen real-life Fashion Plates in which you can superimpose the outfits in you nto the image of your body. A Haier rep said the brand's washing vould also read the RFID tags of your clothes and communicate with the ep track of how many times you've washed your favorite shirt.

er concepts. Haier didn't have any information about when this product

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